

11	WiFi coverage	The 2017 WiFi coverage is only a small cone in front of the Harbour Office and Cove. Cover for all customers is the goal.	1, 6	LV, LB, CA, CF, CO, WH	N						01-Apr-17		WiFi project approved at IT Change Board in 2017. Initial site survey completed Feb 18. Detailed site survey Sep 18. Procurement actions complete and order placed. Project supported by DCC's Dorset Coastal Communications Project.
12	Integrated computer software for harbour management	Dedicated harbour management software is required to manage and record visitors and marina berths. Functionality required for charges and reconciling.	1, 6	LV, LB, CA, CF, CO, WH	N						01-Apr-17		Visitors management tool approved by IT Change Board in 2017. IT to develop tool after completing the annual berth-holders renewal process - Target date 1 Apr 18. Change to use of a till - Target date 31 Dec 18. The new Till will be received in February 2019 and be effective for the start of the new season.
13	Review of charges												
	13.1 Increase leisure visitors' charges	Increases recommended to around £3 per metre (£2.70 in 2017).		LV	N						01-Apr-18		2018 - 19 summer price increased to £2.85 (5.5% increase). 2019 - 20 summer price increased to £2.90 (7.5% increase).
	13.2 Increase marina berths' charges	Increase recommended to around £400 per metre per year (£340.62 for non-residents in 2017).		LB	N						01-Apr-18		2018 - 19 price increased to £349.13 for non-residents (2.5% increase). 2019 - 20 price held at 2018 - 19 rate due to assessment of the market.
	13.3 Introduce harbour dues and additional fees	Explicit harbour dues would allow additional revenues to be raised from undervalued lease contracts or a levy to be applied for special requirements.		LV, LB, CA, CF, CO	N								
	13.4 Remove 10% discount for locals	Remove locals discount as no precedent in any other harbour.		LB, CA, CF, CO	N						01-Apr-18	31-Mar-22	Locals discount stopped in 2018/19 for new customers. Existing customers reduced by 2% per year for 5 years starting Apr 18.
	13.5 Remove 4 for 3 loyalty discount scheme	Remove scheme as no precedent in any other harbour.		LV	N						01-Apr-18		From 1st April 2018 4 for 3 scheme changed to 5 for 4.
	13.6 Review of slipway charges to drop them or a cost-effective approach	Cost of monitoring and charging for slipway use to be estimated to ensure viability.	1	LV, LB, CF	N								
	13.7 Increase commercial annual berths to match leisure prices	As per other South Coast harbours where 50% of residents moorings are common (£104.83 + VAT in 2017).		CA, CF, CO	N								2018 - 19 Commercial prices increased to £115.32 + VAT (10% increase) (39% leisure price) 2019 - 20 Commercial prices increased to £118.77 + VAT (13% increase) (41% leisure price)
	13.8 Charge passenger fees on all trip vessels including charter boats	Charge passenger landing fees on all passenger carrying vessels including trip boats, charter angling and dive vessels.		CO	N								
	13.9 Review of cargo, particularly fish, landing charges	Charge a cargo due on landings of fish or shellfish. Example - £30 per ton.		CF, CO	N						01-Apr-19		2019 -20 20% surcharge added on fishing vessels unloading.
	13.10 Increase PWC permit charges	Increase charges in line with other harbours. Torbay highest - annual £250, daily £15. Weymouth 2017 - annual £80, daily £8.50.		LV	N						01-Apr-18		2018 - 19 prices - £9.50 daily, £100 annual. 2019 - 20 prices - £10.00 daily, £100 annual.
	13.11 Offer a discount for one off annual direct debit payments rather than monthly	To encourage customers to move away from staged monthly payments.		LB, CA, CF, CO	N								
14	Introduce powers of General Direction to replace byelaws etc. or update byelaws	Put in place sufficient regulations to allow the harbour staff to effectively manage the harbour.	6	LV, LB, CA, CF, CO, WH	N						01-Feb-18		Permission for HRO to initiate process sought and approved by HMB 2 Feb 18, MC 6 Feb 18 and Full Council request 22 Feb 18. HRO approval expected May 19. Directions to be written after HRO approved.
15	Use marina berths for visitors	Fill vacant moorings with short-term visitors using improved IT.	1	LV	N								
16	Versa-docks for jet-skis in marinas	Use small pontoon fingers for versadock type floats for jet skis.	1	LB	N								3 PWC Versa-dock ordered Feb 18 for trial of demand
17	Dredging	Dredge the waiting pontoon area to at least 2m. Consider a capital dredge of all marina berths to 2m.	1	LV, LB, CA, CF, CO							01-Sep-18		Limited dredging completed Sep 18 including Waiting Pontoon.
18	Remove fishing gear from pontoons	Remove equipment and unused gear from the pontoons into storage areas.	3, 6	CA, CF, CO	N								
19	Possible pedestrianisation of Custom House Quay and Trinity Road	A part of the overall Town Centre Masterplan work.	8, 10, 11	LV, LB, CA, CF, CO, WH	N								
20	Better use of Nelson's slipway	This private slipway if operated could provide a boat maintenance facility.	1, 2, 7	LB, CA, CF, CO	N								
21	Harbour water taxi	To ferry people from marinas to the Town Centre and Peninsula.	1, 8, 10, 11	LV, LB	N								
22	Review staffing levels												
	22.1 Employ a Deputy Harbour Master	To run operations on the water and in reception, releasing HM to focus on strategy, legislation and growing the business.	1, 6	LV, LB, CA, CF, CO, WH	N								
	22.2 Numbers of staff for Peninsula	To be considered dependent on roles undertaken by Harbour Authority.	1, 6	LV, LB, CA, CF, CO, WH	N								
	22.3 Pilotage requirement	If larger vessels cannot visit Weymouth due to the Peninsula development, review the need for Competent Harbour Authority.	1, 6	LV, LB, CA, CF, CO, WH	N								
	22.4 Combined management of Weymouth with Lyme Regis and West Bay	To gain efficiencies.		WH	N								
23	Use harbour reception as a retail outlet	To sell small basic items to yachtsmen.	1, 2	LV, LB, CA, CF, CO, WH	N								
24	Target advertising	Locally and surrounding counties for long term berths, yacht clubs including Europe for visitors and rallies.	1	LV, LB, CA, CF, CO	N								2018 adverts in Bristol, Somerset and Devon tourism publications. National magazines' adverts.

